




Serving Contractors and Industry Since 1964

We offer...

- **Over 30 years of experience** in supplying Midwest businesses with the highest quality tools, fasteners and supplies from leading manufacturers.
- **Over 25,000 items in stock.** Our extensive inventory enables us to ship your order quickly and completely.
- **Next day shipment of in-stock items.** Items temporarily out-of-stock will be shipped as soon as possible.
- ~~FREE daily delivery in the Metropolitan Milwaukee area.~~
- **Convenient Charge Accounts.** With pre-approved credit you can join over 2000 Midwest businesses who have 30 days to pay for their purchases at no extra cost to them.
-  Honored
- **Full service rental & repair department.** Call 262-547-5548 for equipment rental or repair.
- **Great Prices, Unbeatable Service.**

Five ways to order...

- **Phone:** Call Toll Free 800-875-8875 to place your order with our friendly, experienced sales personnel.
- **FAX:** Fax in your order for fast turn-around.
Pewaukee: (262) 547-4973
Madison: (608) 838-0038
- **Mail:** Send your order to our Pewaukee or Madison office.
- **Walk-in:** Visit our showrooms for fast, friendly service.
Store Hours:
Monday-Friday 7:00 – 5:00
Saturday 7:00 – Noon
- **Internet:** Visit us online at www.jensenequipment.com.

Sales, Rental, Service

Where customer satisfaction is our most important goal.

Pewaukee • N27 W23015 Roundy Dr. • Pewaukee, WI 53072 • (262) 547-5548 Phone • (262) 547-4973 FAX
Madison • 4125 Terminal Dr. Ste 110 • McFarland, WI 53558 • (608) 838-7090 Phone • (608) 838-0038 FAX

Dear Credit Customer:

Thank you for your interest in Jensen Equipment and your request for credit. In an effort to process your application as quickly as possible, we have attached these guidelines you will need to know and follow:

- All applications must include a signature by a corporate officer, owner, or partner on our form, allowing us to check the credit references; as well as showing acknowledgment and understanding of our terms.
- We require a minimum of three (3) credit references complete with addresses and phone numbers.
- You may use your own credit reference form as long as it is clear and contains complete information as required above.
- If you are tax exempt, please return a signed certificate with your application. Unless we have a signed certificate, all orders will be taxed.
- The processing of your application for an open credit account begins with an opening order of at least \$300.00 or purchase of \$300.00 in a 60 day period. However, all applications will be set up in our computer system, but will remain as a cash customer until our minimum order has been satisfied and customer has met credit requirements.
- Our terms are:
Net 30 Days.
Finance charges will begin accruing on the 31st day after invoice date.

Please note: Remittances and billing inquiries should be sent to the following address only:
Jensen Equipment Company, Inc.
PO Box 607
Pewaukee, WI 53072-0607

If you have any questions, please feel free to call our credit department at 262-513-8160 or 800-875-8875.

We hope this will be the start of a long and lasting business relationship. Jensen Equipment is committed to friendly, knowledgeable, and efficient service and will do everything we can to make you another satisfied customer.

Again, thank you for your interest in Jensen Equipment; we await the opportunity to work together.

Sincerely,

Jensen Equipment Staff

Credit Policy

1. Terms are Net 30 Days from date of invoice. No discounts are offered.
2. If invoices reach 45 days (15 days beyond terms), you will receive a phone call, or a past due notice via fax or mail.
3. When an invoice reaches 60 days (30 days beyond terms), the account will be placed on credit hold automatically by the computer. No orders will be processed or shipped unless a cash payment is made for the current order plus 20% of the outstanding account balance total (not just the overdue portion). If your account exceeds the credit limit established for your account, the computer will automatically place the account on credit hold for review. This may cause a slight delay in processing your order. Every effort will be made to work through this in a timely manner.
4. If your account reaches 90 days (2 months beyond terms), you will be notified of our intention to place your account for collection. If payment is not received within 10 days, we will initiate collection and/or legal action.
5. We value you as a customer and request that you understand our policy and honor it.

If a situation should arise to prevent you from making payment, please contact us. We will work out temporary arrangements with you.

No contact is not acceptable and may cause us to take action that will affect your credit rating.

PLEASE COMPLETE IN FULL:

BANK REFERENCE

Name: _____
Address: _____
City/State/Zip: _____
Phone: _____
Officer: _____
Checking Acct. #: _____
Savings Acct. #: _____

TRADE REFERENCES

(All information in this section must be completed before we can process application.)

Name: _____
Address: _____
City/State/Zip: _____
Phone: _____
Fax: _____

Name: _____
Address: _____
City/State/Zip: _____
Phone: _____
Fax: _____

Name: _____
Address: _____
City/State/Zip: _____
Phone: _____
Fax: _____

OFFICE USE ONLY:

Years: _____ Contact: _____
Checking Average: _____
Rating: _____ #NSF's: _____
Savings Average: _____
Loans & Type: _____
Comments: _____

Years: _____ Contact: _____
Recent High: _____ Last Pur.: _____
Owing: _____ Past Due: _____
Terms: _____ Habits: _____
Comments: _____

Years: _____ Contact: _____
Recent High: _____ Last Pur.: _____
Owing: _____ Past Due: _____
Terms: _____ Habits: _____
Comments: _____

Years: _____ Contact: _____
Recent High: _____ Last Pur.: _____
Owing: _____ Past Due: _____
Terms: _____ Habits: _____
Comments: _____

PERSONAL GUARANTEE:

The undersigned agrees to unconditionally guarantee payment of all sums owed pursuant to this agreement and further agrees to its terms regarding venue. This is intended to be and is a continuing guarantee and shall not be revoked except by written agreement with creditor.

Personal Guarantor: _____

Personal Guarantor: _____